



## **2024 INNOVATION SCOUT**

Equal Innovation is seeking graduate students to join our fast-growing team as Innovation Scouts on a part-time (20 hrs./week) basis.

### **About Equal Innovation**

Equal Innovation is a world-leader in connecting mission-driven startups and social entrepreneurs with the partnerships, resources and opportunities they need to be successful. We have worked with the Heads of State, Fortune 100 corporations, major foundations and investors from around the world to source and scout researchers and startups for collaboration and investment in areas like climate change, sustainability, education, health care and breakthrough technologies like AI, gene editing and media.

### **About the Role**

Under the guidance of the Innovation Partnerships Manager, Innovation Scouts will be responsible for managing Equal Innovation's research, outreach and profiling of emerging startups that have recently graduated from the world's best innovation centers, entrepreneurship programs and startup accelerators.

The successful candidate will have an interest in learning about innovation, startups and achieving impact. He/she will have experience leading teams and learning about different topics. The candidate will also be familiar with the innovation and entrepreneurship process and have strong communications and English skills.

### **Responsibilities**

- Interview startups identified by Equal Innovation to develop a deep understanding of their products, teams, operations and intended impact to an SDG-related challenge.
- Support Equal Innovation in the development of its startup ecosystem
- Support Equal Innovation in the analysis of our database on Startups, Accelerators and Incubators
- May occasionally need to work some evenings and weekends for events as needed

### **Required Qualifications**

- Must be a graduate student
- Knowledge of CRM database tools, such as ZOHO, Salesforce, HubSpot or the like that are used in customer relationship management is highly desirable
- Goal-oriented and experience with developing and delivering on SMART goals
- Ability to work both independently and as part of a multidisciplinary/multicultural team
- Ability to work in a fast-paced and challenging work environment and respond to shifting priorities
- Strong commitment to the role of technology to achieve positive impact in the world
- Preferred: Experience with innovation programs or startup accelerators

### **Compensation**

- Compensation would be commensurate with the skills and qualifications and be subject to University policies.